

## Call for FoodTech Startups

Intesa Sanpaolo is seeking **new technology startups in the Food & Beverage industry** for the 2017 edition of its international acceleration platform <u>StartUp Initiative</u>.

Examples of target applications include Industry 4.0 and IoT innovative technologies for

- **AGRICULTURE & FARMING** (Precision Ag, Characterization of Soil, Drones, Sensoristics, Harvesting & Destemming, Vertical Farming, Hydro/Aero/Aqua-ponics)
- **MACHINERY & APPLIANCES** (Connected Machines, Automation & Robotics, Smart Cooking, Embedded devices & IoT, 3D Printing)
- **SAFETY & SECURITY** (Diagnostics, Quality, Preservatives & Additives, Traceability, Innovative Active Packaging)
- **NUTRITION & SUSTAINABILITY** (Ingredients, Nutraceutics, Functional Foods, Eating Disorders & Special Diets, Seeds & Feeds, Waste Management, Biodiversity)
- **USER EXPERIENCE** (Web & Apps, Order & Mobile Payment Services, Big Data, Distribution & Delivery, Marketing, Social Fooding)

Interested startups can apply by submitting a business plan or executive summary of their project via our <u>online application form</u> no later than March 24, 2017. Applications will be reviewed and screened along five key drivers: team and advisors; addressable market; product and development stage; barriers to entry and traction; economics.

Participating startups will go through a **coaching and selection process** made available at no charge by key industry players and qualified coaches. The most promising teams will have a chance to **pitch their project** to a wide audience of **financial and corporate investors**, significantly improving their fund raising and business development reach.

The program is structured as follows:

- Apr 08-09 Boot Camp (Turin): admitted startups will receive two full days of training delivered by experienced angel investors from California.
- Apr 20 Deal Line-Up (Milan): trained startups will pitch to a panel of experts (industry players, investors and researchers), who will provide structured feedback and select the finalists, which will move forward with the program.
- May 10 Investor Arena Meeting (Milan): the startups selected at the Deal Line-Up will have 10 minutes to pitch their project to a broad audience of around 150 investors, corporations and players of the innovation ecosystem. The Arena will be hosted by <u>Seeds&Chips</u> @TUTTOFOOD, a reference exhibition for FoodTech and Internet of Food which attracts the most innovative startups and relevant ecosystem stakeholders from all over Italy.

We remind you that there is **no charge** to participate in the program. Selected companies will need to cover their own travel and accommodation.

Do not hesitate to contact us if you have any questions!

StartUp Initiative Team - <u>www.startupinitiative.com</u> - <u>startup@intesasanpaolo.com</u>

The Intesa Sanpaolo StartUp Initiative is an international acceleration platform which selects promising high-tech startups, coaches them and connects them with financial and corporate investors. Since its inception in 2009, the program has developed a strong track record: 97 investment forums in 6 countries (IT, UK, US, FR, DE, IL) across 9 technologies and industries (Digital & Mobile; Cleantech; Biotech & Healthcare; Nanotech & Materials; Social Ventures; Agri-Food; Fashion & Design; Automotive & Transportation; Building & Construction), matching over 700 startups and growing companies with thousands of investors, corporations and players of the innovation ecosystem. StartUp Initiative alumni have collectively raised over 100 M€.