



## **Call for Startups in Digital & Mobile B2B Solutions**

Intesa Sanpaolo is seeking new technology startups in the Digital & Mobile space with a focus on B2B solutions, for the 2016 edition of its international acceleration platform <a href="StartUp Initiative">StartUp Initiative</a>. This year edition will be hosted by <a href="SMAU">SMAU</a> Milano: the most important Italian event dedicated to Information & Communication Technology and innovation solutions.

You can apply by submitting a business plan or executive summary of your project via our <u>online application form</u> no later than **Sunday July 31, 2016**. Applications will be reviewed and screened along five key drivers: team and advisors; addressable market; product and development stage; barriers to entry and traction; economics. The program is **free of charge**.



Boot Camp Sep 10-11

Two full days of investor readiness coaching by experienced angel investors from California and industry experts



Deal Line Up Sep 21

Pitch your project to a panel of industry players and investors, who will provide structured feedback and select the finalist teams



Investor Arena Meeting
Oct 27

10 minutes to pitch your project to a broad audience of investors, corporations and players of the innovation ecosystem



Free booth for 1:1 meetings @SMAU Milan

Finalist startups will benefit from:



High visibility thanks to SMAU's ecosystem

Since 2009, StartUp Initiative has achieved a strong track record: **3.500+ screened submissions**, **960+ trained startups**, **75M€ raised** from our alumni and **8 industrial exit**. It fosters the meeting between committed investors and worthy high-tech projects, encouraging synergies among startups.

This is your chance: don't miss the opportunity!

## **Hosted by**

**SMAU** represents for over **50** years the leading event dedicated to innovation for Companies and Public Administrations. For eight years SMAU has organized a series of **local events** throughout Italy's main regions to promote a **culture of innovation** among businesses and local organizations. SMAU, with the participation of over **65,000 companies** coming from various commodity sectors. Following the collaboration with the different regions participating in the project, SMAU has changed its positioning extending beyond the ICT sector: alongside digital industry professionals, exhibiting at SMAU will be startups, spinoffs, research centers and innovative SMEs.

